



Cashton Farm Supply NEWS – December 2019

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To allow our employees to celebrate with their families, our offices will be observing the following schedule:

Tuesday, December 24th,
closing early.

Wednesday, December 25th,
in observation of
Christmas, closed.

Wednesday, January 1st,
in observation of New
Year's Day, closed.

As we come into the holiday season, we would like to reflect on all that we have to be thankful for. We are incredibly thankful to have customers like you, who make our company great. Thank you for your business this year. Thank you for being a loyal customer.

We are also very fortunate to have the support of our employees and families, who all play an essential role in our success. We are eagerly looking forward to spending time this season with our family and friends and hope you have the opportunity to do the same.

It has indeed been a pleasure doing business with you throughout this year, and we look forward to continuing this relationship for years to come. We always welcome a phone call or visit because we enjoy conversations about how we can serve you better. We also would love to see you out and about at the conferences and conventions we attend. A list of upcoming events is listed below.

Here's wishing you the gift of peace and prosperity throughout 2020!

Organic Grain Receiving

Corn: CFS is now receiving organic corn at CFS Viroqua, 700 Power Drive, Viroqua WI. The Viroqua location offers faster unloading and more room for corn.

Soybeans: CFS offers a \$.50 premium on Soybeans delivered directly to Super Soy, N3503 HWY 104, Brodhead WI 53520 Call for details: (608) 897 – 2114.

Upcoming Events

- Dec 9-12 Acres Minneapolis MN
- Jan 8-9 Midwest Farm Show La Crosse WI
- Jan 9-10 Minnesota Organic Conference St Cloud MN
- Jan 17-18 Practical Farmers Ames IA
- Jan 23-25 Grassworks Wisconsin Dells WI
- Jan 23-25 OGrain UW Madison Madison WI
- Jan 23-26 Northern Plains Fargo ND
- Jan 23-25 MOA Conference Independence MO
- Jan 28-30 IPPE Atlanta GA
- Feb 27-29 MOSES La Crosse WI

Seed Discount Reminder

There is a 6% discount on Viking organic corn and Viking organic alfalfa for orders placed and paid for by December 15th.

Blue River Organic Seed offers a 5% discount for orders placed and paid for by December 31st.

Time to Update Your Budget for 2020

December is a great time to complete your 2020 budget. A budget is always a work in progress and should be updated and changed during the year as your estimated revenues and costs change. A budget is an important management tool and can be useful as you make decisions throughout the year.

Start by reviewing 2019 and identifying how 2020 may be different. It is essential to make realistic assumptions and avoid overestimating or underestimating revenue and expense. Spend some time considering your fixed and variable cost. Managing your fixed costs can result in more efficient management.

Once the draft of your budget is complete, look back at it regularly as you review your cash flow, marketing, cost control, and risk management plans. Keep in mind that the budget is a guideline and should be updated throughout the year as the season progresses. If you would like help to create or review your budget, Eric Nottestad, in the CFS office would be happy to help.

Name That Tune

Can you guess that name of the Christmas Carol that each of these lyrics came from? (answers below)



- 1 Good tidings we bring to you and your kin
- 2 Please have snow and mistletoe and presents on the tree
- 3 Remember Christ our Savior was born on Christmas Day
- 4 Haste, haste to bring Him laud, the babe, the Son of Mary
- 5 The ox and lamb kept time
- 6 Westward leading, still proceeding, guide us to thy perfect light
- 7 Sing, choirs of angels, sing in exultation
- 8 And the mountains in reply echoing their joyous strains
- 9 Children laughing, people passing, greeting smile after smile
- 10 O'er the fields we go, laughing all the way
- 11 Peace on Earth and mercy mild, God and sinners reconciled
- 12 Behold, throughout the heavens, there shone a holy light
- 13 Let Earth receive her King! Let every heart prepare Him room
- 14 The cattle are lowing, the baby awakes

Andes Mint Muddy Buddies

- 9 cups Rice Chex cereal
- 1 cup semi-sweet chocolate chips
- 1/2 cup smooth peanut butter
- 1/4 cup butter (1/2 stick) - room temperature
- 1 teaspoon vanilla extract
- 1 1/2 cups powdered sugar

Mint flavored M&M's (dark green, light green, and white)
Hershey Andes Mint bars (broken into smaller pieces)

Microwave chocolate chips, peanut butter, and butter for 1 minute and stir. Microwave for an additional 30 seconds until the mixture is smooth and creamy. Stir in the vanilla extract.

Pour mixture over the cereal and stir to coat evenly. Transfer the cereal into a gallon-sized Ziploc bag. Pour the powdered sugar into the bag and seal. Gently shake until all of the pieces are coated. Pour out the cereal onto the baking sheet lined with wax paper and spread out until cooled, add mint flavored M&M's and Andes Mint pieces.



Chocolate Chow Mein Noodle Cookies (AKA Reindeer Poop)

- 1 cup semi-sweet chocolate chips
- 1 cup peanut butterscotch chips
- 2 1/2 cups chow mein noodles
- 1/2 cup salted peanuts

In a medium saucepan, melt chocolate chips and peanut butter chips over low-medium heat until completely melted. Remove saucepan from the stove. Add chow mein noodles and peanuts to the saucepan and mix. Spoon out tablespoon-size mixture and place onto a wax paper lined cookies sheet. Continue doing this until you have no more mixture left. Place in refrigerator for 2 hours before serving.

Name that Tune Answers: 1 We Wish You a Merry Christmas; 2 I'll Be Home for Christmas; 3 God Rest Ye Merry Gentlemen; 4 What Child Is This?; 5 Little Drummer Boy; 6 We Three Kings; 7 O Come All Ye Faithful; 8 Angels, We Have Heard on High; 9 Silver Bells; 10 Jingle Bells; 11 Hark! The Herald Angels Sing; 12 Go, Tell It on the Mountain; 13 Joy to the World; 14 Away in the Manger